

## CK Commercial Vehicle Research

FSR Equipment Buying Index\* New 09.11

Calendar Quarter	FSR Eq. Buying Index*
Q1 2008	100.0
Q2 2008	87.4
Q3 2008	93.6
Q4 2008	84.4
Q1 2009	72.0
Q2 2009	83.3
Q3 2009	83.1
Q4 2009	66.9
Q1 2010	59.0
Q2 2010	73.4
Q3 2010	85.5
Q4 2010	71.3
Q1 2011	96.5
Q2 2011	96.8
Q3 2011	97.3
Q4 2011	89.2
Q1 2012	93.9

The index is a simple measure of planned buying behavior of for-hire, private and government fleets over the next three months. A lower reading indicates that fewer fleets are planning to purchase equipment while a higher reading indicates that more are planning to purchase equipment

*\*FSR Equipment Buying Index adds the percent of quarterly FSR\*\* Inquiry respondents who plan to place orders for power units and trailers in the next (3) months plus the estimated size of the planned orders calculated as a weighted average for response group. Q1 2008 = 100 (100= 49% plan to purchase power (12% of group inventory) + 49% plan to purchase trailers (3% of group inventory))*

\*\*Fleet Sentiment Report published quarterly by CK Commercial Vehicle Research.  
For more information visit [www.ckcvr.com](http://www.ckcvr.com)

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